

## **Course Description**

Labour relations in the private and public sectors with reference to education enterprises. Social, legal and political environments within which labour management practices have evolved. Framework for studying unions. Organizing drives, pressure and tactics. Act of collective bargaining. Dispute settlement procedures. Unionization of professionals. Union-management relations. Problems connected with retrenchment. Job security and tenure. Development and implementation of labour relations policies in the public sector with special attention to educational settings. Labour practices and bound hearings. Preparation and presentation of cases for arbitration. Tactics for coping with picketing and boycotts. Relations with mediators, fact finders, media and politicians. Managing negotiations.