

Course Description

Conceptual perceptions of industrial relations. Contribution of unions to increased performance and productivity. Labour laws. Risk management processes and tools. Principles of negotiations. fundamentals of effective negotiations. Employee service and human resource records. Compensation; integration and separation. Rewards, incentives and sanctions. Bargaining styles, goal setting and use of leverage. Alternative forms of negotiating currency. The labour union. Types of unions. Law of industrial disputes and the trade unions. Tripartite nature of union.